

Laura Stefani
202 434 7400
lastefani@mintz.com



MINTZ

701 Pennsylvania Avenue, NW
Suite 900
Washington, DC 20004
202 434 7300
mintz.com

October 6, 2021

Marlene H. Dortch
Secretary
Federal Communications Commission
Washington, D.C. 20554

Re: Call Sign S3065 (IBFS File Nos. SAT-PDR-20200413-00034, SAT-APL-20200727-00088 and SAT-APL-20201028-00126)
Notice of Ex Parte Presentation by AST SpaceMobile, Inc.

Dear Ms. Dortch,

On October 4, 2021, the following representatives of AST SpaceMobile, Inc. ("AST") met with the Office of Commissioner Simington: Abel Avellan, CEO, Chris Ivory, Chief Commercial Officer, Vikram Raval, Head of Global Regulatory Affairs, Sallye Clark of this firm, and the undersigned. In attendance from the Office of Commissioner Simington were Commissioner Simington, Erin Boone, Adam Cassady, and Michael Sweeney.

AST provided the attached presentation regarding the status of the development of SpaceMobile, which will provide converged satellite and mobile technology worldwide to connect the unconnected and accelerate the closing of the digital divide with affordable mobile broadband.

Prompt approval of AST's pending application will ensure U.S. leadership in both the mobile and satellite sectors, stimulating continued development of the manufacturing sector, workforce training, and new technologies in the United States.

Please direct any questions to the undersigned.

Sincerely,

/s/ Laura Stefani

Laura Stefani

Attorney for AST SpaceMobile, Inc.

Attachment

cc: FCC attendees

The background of the slide is a deep space image with a dark blue and black sky filled with numerous small, distant stars. A prominent, bright, glowing orange-yellow arc, resembling a satellite's orbital path or a celestial body's horizon, curves from the upper center towards the bottom right corner. The AST SpaceMobile logo is positioned on the left side of the slide. The letters 'AST' are in a large, bold, white sans-serif font. To the right of 'AST', the words 'SpaceMobile' are written in a smaller, bold, orange sans-serif font.

AST SpaceMobile

Transforming How The World Connects

October 4, 2021

Offering MNOs “cell towers in the sky”

Midland, Texas 85,000 sq. ft.
facility




Assembly of all satellites

Testing and development



- Built 35,000 square foot clean room
- Installation of satellite test equipment and instruments
- Assembling and testing of BlueWalker 3
- Facility expansion to support commercial constellation manufacturing and assembly

Expanding beyond traditional satellite end markets

Expanding beyond traditional satellite end markets		Direct via Specialized Mobile Phones	Indirect via Complex, Expensive Hardware	First & Only Direct Broadband To Mobile Phones
				
		Provider-specific satphones (~\$1K)	Provider-specific antennas mounted on planes, ships, vehicles, buildings (~\$1K-\$200K+)	Any standard mobile phone
	Providers	<div>Globalstar</div> <div>inmarsat</div> <div>iridium</div>	<div>Today</div> <div><div>eutelsat</div><div>INTELSAT</div><div>Inmarsat</div></div> <div><div>SES</div><div>TELESAT</div><div>Viasat</div><div>iridium</div></div>	<div>Coming</div> <div><div>SPACEX</div><div>amazon Project Kuiper</div><div>OneWeb</div></div>
End Users	Narrowband service on satphones	Enterprise, Maritime, Aviation, Government, Residential	Mass market mobility and the unconnected	
ast-science.com		ASTSpaceMobile		

3

Industry-Leading Strategic Partners and Customers

Investors



Became Public Company
ASTS on the NASDAQ
raised \$462m



#1 Mobile Network
Operator
(Outside China)



#1 e-Commerce
Platform in Asia
(Outside China)



#1 Global Cell
Tower Company



#1 Manufacturer of
Mobile Phones

Source: Nasdaq, WCIS, Gartner and S&P Global.

Commercial

- Increased subscriber count with MNOs under MoU from approx. 1.3 billion to approx. 1.5 billion
- New MOUs signed with MTN, Smart Communications, Africell, MUNI, UT Mobile, LIBTELCO and others

BlueWalker 3 Test Satellite

BlueWalker 3 is expected to launch aboard a SpaceX mission from Cape Canaveral, Florida, in a window beginning March 2022

- Demonstration of the SpaceMobile end-to-end operational system design
- Designed to communicate directly with cell phones via 3GPP standard frequencies
- Manufacturing, assembly and testing continue to progress, with timing on-target
- Updated materials filed with OET for FCC experimental license application



Public market debut in April 2021 Industrialization

BlueBird 1 (“BB1”) production spacecraft, expected to be the largest communications phased array ever deployed into space

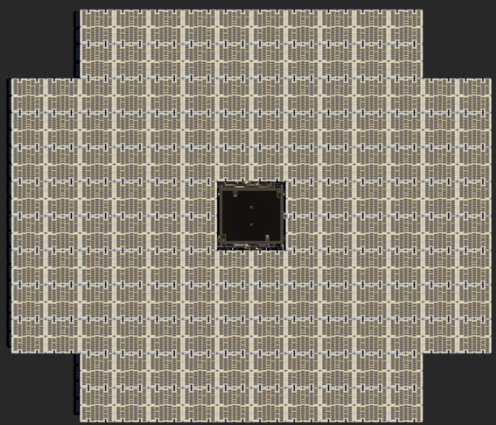
- Continued to make progress in finalizing the design of our next generation production BB1 spacecraft
- Making investments in Midland, Texas facilities and global supplier development
- Midland facilities planning for production capacity of up to 6 spacecraft per month

Organizational

Preparing for scaled spacecraft production

- Enhanced in-house engineering, manufacturing, procurement and corporate activities
- Team of 454 (including employees, contractors and 3rd party engineering services providers) working on AST SpaceMobile
- Opening of UK Office at Space Park Leicester, which will house business development, engineering and regulatory functions

Superior Space-Based Low-Latency Broadband Architecture



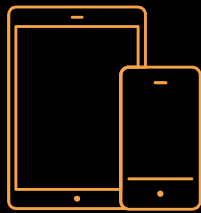
Satellites at 700km altitude offer low-latency and attractive look angles

Large satellites create over 1 million fixed terrestrial cells globally with broadband capacity

Low- and mid-band frequencies shared with wireless partners on non-interference basis

High-throughput Q/V-band feeder links for backhaul

Direct link to unmodified mobile phones and other cellular devices



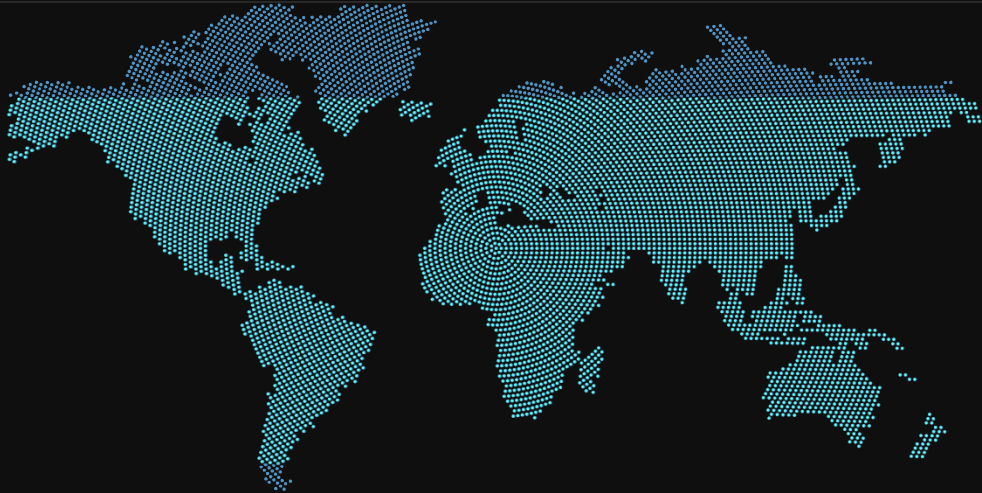
Gateways / Partner Network



Terrestrial Telecom Network

Global Coverage

Phase 1: Service launch 2023. Key global markets added to SpaceMobile network on a rolling basis.



Phase 1
20 satellites -
equatorial
constellation

Phase 2
45 satellites -
North America,
Europe and Asia

Phase 3
45 satellites -
full global
Coverage

Phase 4
58 satellites -
full global MIMO
coverage with
faster data rates

Regulatory Progress

- Market Access application accepted by the FCC in U.S. and second V band processing round publicized
- AST ITU filings done by PNG/NICTA
- Regulatory approval granted in 6 countries to date, with a total population of more than 360 million
- Test authorizations granted in other markets
- Authorization processes underway many markets
- Experimental license granted by FCC for BlueWalker 1 testing using Band 5 spectrum
- Pending FCC experimental license for BlueWalker 3 testing using Band 5 and Band 14

The background of the slide is a dark, starry space scene. A bright, glowing orange-yellow arc, resembling a satellite's path or a celestial body's horizon, curves from the upper center towards the bottom right corner. The AST SpaceMobile logo is positioned on the left side of the slide. The letters 'AST' are in a large, bold, white sans-serif font. To the right of 'AST', the words 'SpaceMobile' are written in a smaller, orange sans-serif font, with 'Space' and 'Mobile' joined together.

ASTSpaceMobile

Transforming how the world connects

Thank you!